



Why Partner with Vertiv?

Benefits

About Vertiv

Vertiv designs, builds and services critical infrastructure that enables vital applications for data centers, communication networks and commercial and industrial facilities. Vertiv supports today's growing mobile and cloud computing markets with a portfolio of power, thermal and infrastructure management solutions.

By the numbers



21,000
employees



4.4B USD
in sales



19
global
manufacturing
facilities



300
service centers
worldwide



130+
countries
reached

**Architects
of Continuity™**

Vertiv provides a comprehensive portfolio of power supply, cooling and IT infrastructure and services. With our solutions, you can ensure your customers' mission-critical applications run uninterrupted, deliver the best performance and grow in line with their needs.

Why Choose Vertiv?

- **World-class comprehensive portfolio** gives partners access to one of the largest incremental opportunities in IT from core brands including **Vertiv™ Geist™**, **Liebert®** and **Avocent®**.
- **High margins** ensure you maximise your profits and remain competitive in the market.
- **Decades of expertise** within the industry has allowed us to build a strong portfolio and team to support you with end-to-end support.
- **Earn real rewards** and gain a competitive edge through the [Vertiv Partner Program](#)



Rack IT Up

Whether your customers are scaling to a new location or filling out a new IT network closet, the rack is the backbone of their edge computing space.



Back IT Up

Your customers critical networking equipment deserves to be backed up with reliable, efficient UPS.



Remotely Manage IT

Access mission-critical equipment, even when your customers can't physically be there.



Power IT

Provide reliable power distribution to critical IT equipment within a rack or cabinet. PDUs are available in a variety of electrical and receptacle configurations.



Keep IT Cool

Extend the service life of your customers critical IT equipment by optimizing operating temperatures in their edge computing environment.



Do IT All

If your customers are interested in everything we do, then take a look at our integrated solution offerings.

Overview

Vertiv offers an entire portfolio of solutions including:

IT and Edge Infrastructure

- Power Back Up (UPS)
- Power Distribution Units (PDU)
- Software & Monitoring

IT Remote Management

- KVMs
- Serial Consoles

Racks & Integrated Solutions

- Vertiv VR Rack
- Edge Ready Micro Data Center System

Thermal Management

- Contained IT Rack Cooling
- Split Rack Cooling

Our Brands

Avocent®

IT Management

Cybex™

IT Management

Energy Labs™

Enhanced Thermal Management

Geist™

Rack PDU

Liebert®

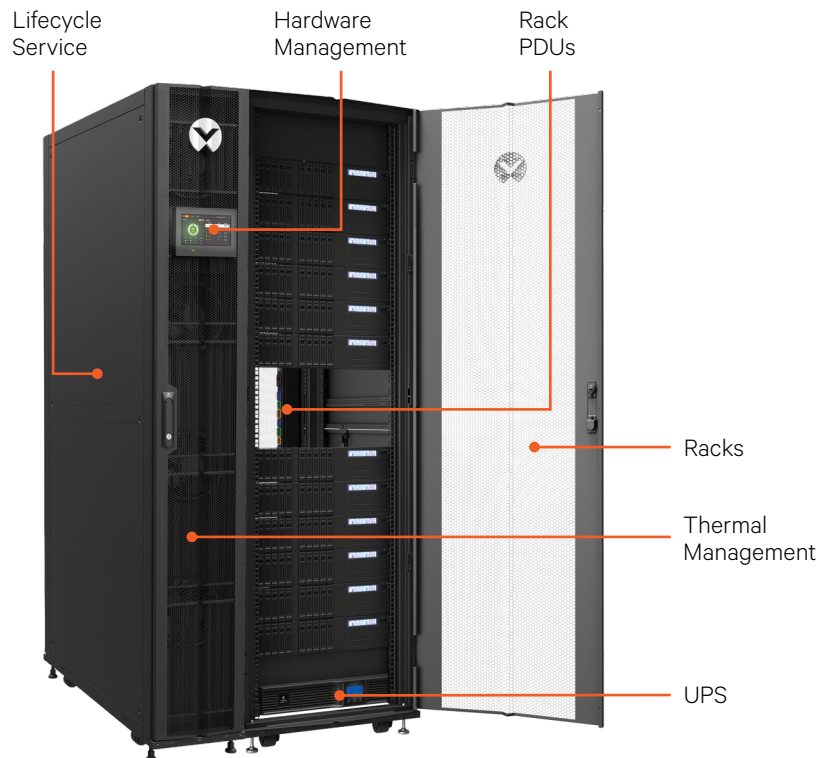
AC Power and Thermal



Vertiv™ XR



Vertiv works with leading distributors across the region to deliver unparalleled subject matter expertise, quality of service to achieve exceptional solutions and outcomes for your customers.



Join the Award Winning Partner Program

Tools to help You Grow Your Business

- Deal Registration Discounts & Back- End Rebates
- Sales & Technical Training
- Product Configurators
- New Vertiv Incentive Program
- Vertiv Partner Locator & Leads Dashboard
- Vertiv Solution Designer
- Vertiv XR & Virtual Showroom
- Marketing Center

Join us today!



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